



AMERICAN BATTLE MONUMENTS COMMISSION

Overseas Operations Office

From: American Battle Monuments Commission (ABMC), Overseas Operations Office, Department of Contracting, Paris, France.

Subject: RFP Amendment # 74330226R000800002, Request for Proposals (RFP), Indefinite Delivery Indefinite Quantity (IDIQ) contract for the procurement of Carrara Marble Headstones *Bianco Carrara* “C” *first choice*.

Date: 8th December 2025

Proposal submission date: 16th December 2025

The purpose of this RFP amendment is to answer Bidders’ questions and clarify RFP Instructions.

1. Are the headstones required to be polished and honed?

Answer: Headstones shall have a fine smooth and polished finish on all faces and inside the star of David hexagon. Please refer to Statement of Work (II.3.iv). The part of the headstone that goes under the turf does not have to be honed or polished. A polished and acceptable headstone is still available at Florence American Cemetery, should you want to see it. Please coordinate with Contracting personnel to arrange a site visit.

2. Should the name inscriptions or any colored engravings be included in the quotation?

Answer: The headstones must be delivered blank, with no inscriptions on the front or back. The only required engraving is the manufacturing year which “shall be engraved to the depth of 2 to 3mm at the bottom of the right arm of the Headstone”, as per Statement of Work (II.3.iv)

3. How many Latin Cross headstones do you plan to order as a percentage of the total order?

Answer: The estimated percentage of Latin Crosses is 90%, the estimated order of Star of David represents 10% of total needs.

4. Prior to the shipping, will the headstones be inspected?

Answer: Yes, ABMC representatives will inspect the headstones at contractor’s facility prior to shipping. This said, contractor is responsible for internal quality control during production.

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- 5. Could you please confirm the total number (percentage) of headstones featuring gold leafed?**

Answer: Gold leafing is not part of the scope for this requirement.

- 6. Please confirm whether we are permitted to submit the shipping cost separately from the headstone supply price.**

Answer: Shipping costs can be included in the invoice as a separate item. However, ABMC will not make direct payments to the shipping subcontractor.

- 7. Is there a minimum order quantity required per supplier?**

Answer: No. ABMC might establish one or several contracts.

- 8. Is there a minimum pick-up quantity per shipment?**

Answer: The optimal quantity for a standard truck is 50 crates (4 headstones in each), so it is 200 headstones. ABMC does not commit to minimal order quantities.

- 9. Could you advise on the expected frequency of shipments?**

Answer: This will be determined upon the signature of the contract. There should not be more than 5 shipments per year.

- 10. Are we required to submit samples during the process?**

Answer: No. If awarded a contract, you will be required to prepare a sample.

- 11. Are we required to apply chemical treatment to protect the headstones?**

Answer: This will be determined during the sample evaluation process after contract award.

- 12. Can a crate contain a different number of headstones other than 4?**

Answer: Yes, as long as headstones are properly protected from damages.

- 13. Do the requirements include transportation and unloading, or only delivery?**

Answer: Upon delivery of headstones, ABMC staff unloads the crates. The contractor must include delivery cost in the proposal.

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